



PROTECTING YOUR  
**BUSINESS**  
IS OUR BUSINESS



BOPARAI'S  
**MARTIAL**  
SECURITY PVT. LTD.



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## MISSION

Our mission is to exceed our clients specific and customized security needs by delivering the highest quality of professional private security services based on trust and confidence.

## VISION

Our Vision is to be regarded as the best leading security service provider in India and abroad, we want our name in the security business synonymous with trust and dependable quality. Responsive to all the needs of our clients, affording them professional security personnel with advance knowledge and sufficient skills.

## CORE VALUES

Our core values are quality partnerships, integrity, exceptional customer service, personal growth and community leadership.

# OUR INTRODUCTION

## Our Journey to Excellence

The journey of security begins in 1974 for Boparai's Martial Security Pvt. Ltd., one of the largest professionally managed security and safety firms in India. With 42 years of experience and expertise in this field, Boparai's have successfully etched their name in security business.

Largest Private  
Security player  
in India

Its founder chairperson, late Shri S Piara Singhji Boparai, initiated Boparai's Martial Security Pvt. Ltd. with a vision to provide highly professional and cost-effective security services to meet and satisfy the needs of clients in India and abroad.

**+42**  
Year of  
Experience

Over the years, Boparai's have expanded across 20 states and union territories across India, having 4 regional offices and also 35+ branches, which each offer a strong and well-trained workforce of security guards and safety Officers. Boparai's are spread over a wide range of geographical markets in India and have their clientele in almost all business sectors, with more than a thousand satisfied customers spread across India. Many of our clients are associated with Boparai's for more than three decades. We are both humbled and honored by client trust, and are proud to state that our client's retention rate is a very high i.e 98%.

**+1000**  
Satisfied clients

**98%**  
Highest  
retention rate

The Boparai's Martial Security Pvt. Ltd. is licensed under the PSARA ACT 2005 (Private Security Agency Regulation Act 2005) in various states of India. The Boparai's Martial Security Pvt. Ltd., takes immense pleasure to have successfully setup its own recruitment and training centres which are fully equipped and supervised under the guidance of senior officers who have retired from the Armed Para-Military and Police Force.



# OUR SERVICE PORTFOLIO

Our Commitment for Excellence

## CORPORATE SECURITY

Boparai's Martial is one of the reputed security service providers in the field of manned security services. Our Security Guarding Services are of immense value to our esteemed clients as our services are executed in an efficient and highly professional manner at our clients' locations. In any emergency, guards are well equipped and trained to handle the situation in a very logical and calm manner. Further, we offer a wide array of manned security services ranging from a single man guarding contract, to a multi security team. In addition, we ensure that we place only licensed and trained security personnel at our clients' locations.



## ATM / BANK SECURITY

Boparai's Martial is a well-established player in the banking sector, backed by 30 years of proven track-record of providing services to public sector banks, syndicated banks and also private sector banks. We have deep penetration and pan-India presence in the ATMs banking sector too. We deploy fully-trained security guards in ATMs and banks, and we ensure all the trained guards undergo our rigorous training at our fully equipped training centre in Mumbai,

**Boparai's Trained Guards are expert in the following areas:**

- ◆ Expert at using fire license arm, when the need arises
- ◆ Acting promptly during any emergency situation
- ◆ Are physically fit and trained in self-defence skills



## EVENT SECURITY

Boparai's Martial offer special event security services designed to handle any size of public or private event. At events where the crowd size ranges from the hundreds to even the thousands, or at venues ranging in size from school auditoriums to professional stadiums and arenas, we are able to create a security program suited to your event security needs. We have successfully provided security for film shootings, promotions, exam centres and launches also. We are proven experts in the unique security challenges presented by large events. We have experienced resources well-trained in personal intervention and they are fully capable of handling any crisis situation of any magnitude.



## PARKING ZONE SECURITY

Global reasearch suggest "Roughly 80% of crime acts at shopping centers, malls and business officers occur in unmanned parking lots". Our Security officers are highly trained and equipped to combat the crime, our security officer will go above and beyond to meet your needs and requirements and will play important role in preventing crime.





## PATROLLING SECURITY

Our experienced personnel are committed to provide the highest level of professional qualified, well-trained and dedicated services to assure our principal is protected in their sectors. Their commitment to your safety and security and that of your business, associates, events, and even your families is absolute. We are available in permanent patrol routes or for temporary coverage. We guarantee that the client is able to continue with its day-to-day business while we ensure his/her safety.



## TRAINING & DEVELOPMENT

Our Discipline to Resource Development

Boparai's Martial Security is dedicated to uplifting the standards of service in the security industry through comprehensive and innovative training of security personnel. All our security practitioners from security guards to senior management, undergo entry-level as well as continuous on-going training programs conducted at our H.O. at Bhandup, Mumbai. We ensure our personnel are equipped with world-class skills in threat detection, protection, combat, fire-fighting, materials control & accounting, as well as soft-skills such as courtesies, positive attitude and loyalty towards our clients. Our unique curriculum of training modules enables our security guards not only to handle physical security requirements, but also situations that call for using intelligence and personal judgement.

Basic Training: We provide training to all security personnel before being placed on assignments. This training includes :

- 1 Physical Training:** We provide physical training to our security professionals to overcome any kind of physical threats. The physical training includes drill, physical conditioning, and unarmed combat.
- 2 Professional Training:** We provide professional training to our security personnel to effectively handle any kind of emergency including personal protection, security patrolling, industrial unrest, liaison with police and filing of FIR, record keeping of men, materials and vehicles.
- 3 People Skills Training:** We provide people-skills training to our security personnel to effectively handle all aspects of industrial relations with government departments, customer care, and with all other stakeholders.
- 4 Positive Attitude:** We hold many training sessions to develop a positive attitude in our security personnel to cope with difficult real-life situations without bitterness or negativity, all the time maintaining a positive outlook.
- 5 Environmental Training:** We train our security personnel to be eco-friendly in their outlook and care for the environment.

### Our concierge professionals are especially trained to

- 1** Deliver the highest level of customer service
- 2** Provide individualized attention to detail
- 3** Develop trusted security policies and procedures
- 4** Conduct life-safety training courses for your internal staff
- 5** Foster congenial relationships with the local police through best industry practices

# SECURITY SURVEILLANCE SYSTEM

## Complete Security Solutions led by Innovation

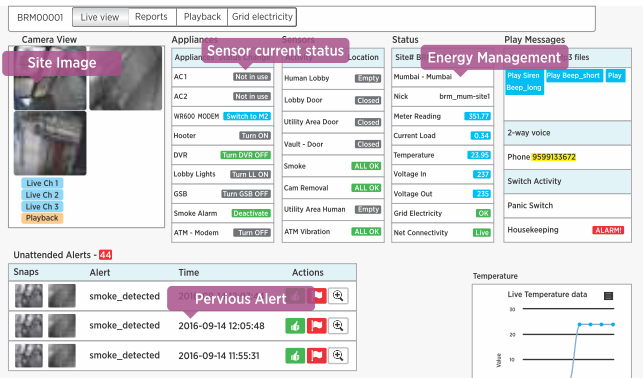
Martial Electronic Security System Pvt. Ltd. is our sister concern established in 2014 with a vision to provide quality security solutions for residential & corporate clients.

### CMS (CENTRALISED MONITORING SYSTEM)

Through CMS (Centralised Monitoring System), with the help of advance technology, we can monitor and control various activities remotely. These include:



### Full control of location activity



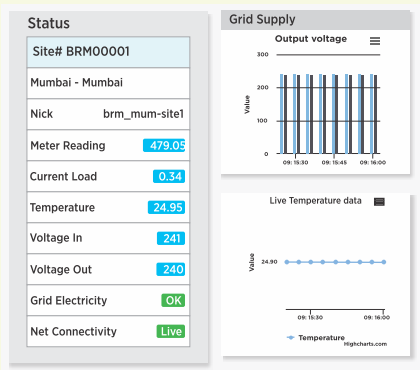
### E-Series Energy Management System

E SERIES devices are Internet-Of-Things (IOT) sensors and a software platform that allow energy management and optimization in distributed retail sites, offices, branches and outlets.

#### Features

- ◆ Appliance scheduling
- ◆ Energy consumption tracking
- ◆ Anomaly detection
- ◆ Automated consistency

### Smart Energy Management



#### Features

- ◆ Live power consumption tracking
- ◆ Identify faulty UPS batteries
- ◆ Appliance load monitoring
- ◆ Grid availability and UPS battery size planning for maximum uptime
- ◆ Pre-paid electricity metering system

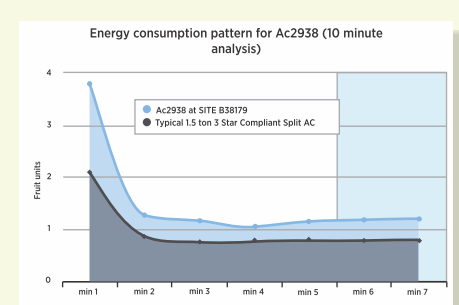
### Appliance Scheduling

15-MAR to 15-OCT				
Relay address	Appliance	Timed operation	Operation Time	
			On	Off
R1	Modem	✗		
R2	(Unused)	✗		
R3	(Unused)	✗		
R4	Hooter	✗		
R5	DVR	✓	18:30	05:00
R6	Lobby lights	✓	18:30	05:00
R7	GSB	✓	18:30	05:00

#### Features

- ◆ Turn off/on appliances based on pre-defined schedules
- ◆ Schedules are remotely programmable
- ◆ Schedules allow manual over-ride

### Anomaly Detection



#### Features

- ◆ Identify appliances with unusual energy consumption
- ◆ Track and report fluctuations in consumption
- ◆ Identify faults in grid electricity supply
- ◆ Identify faulty UPS batteries that consume electricity but never charge

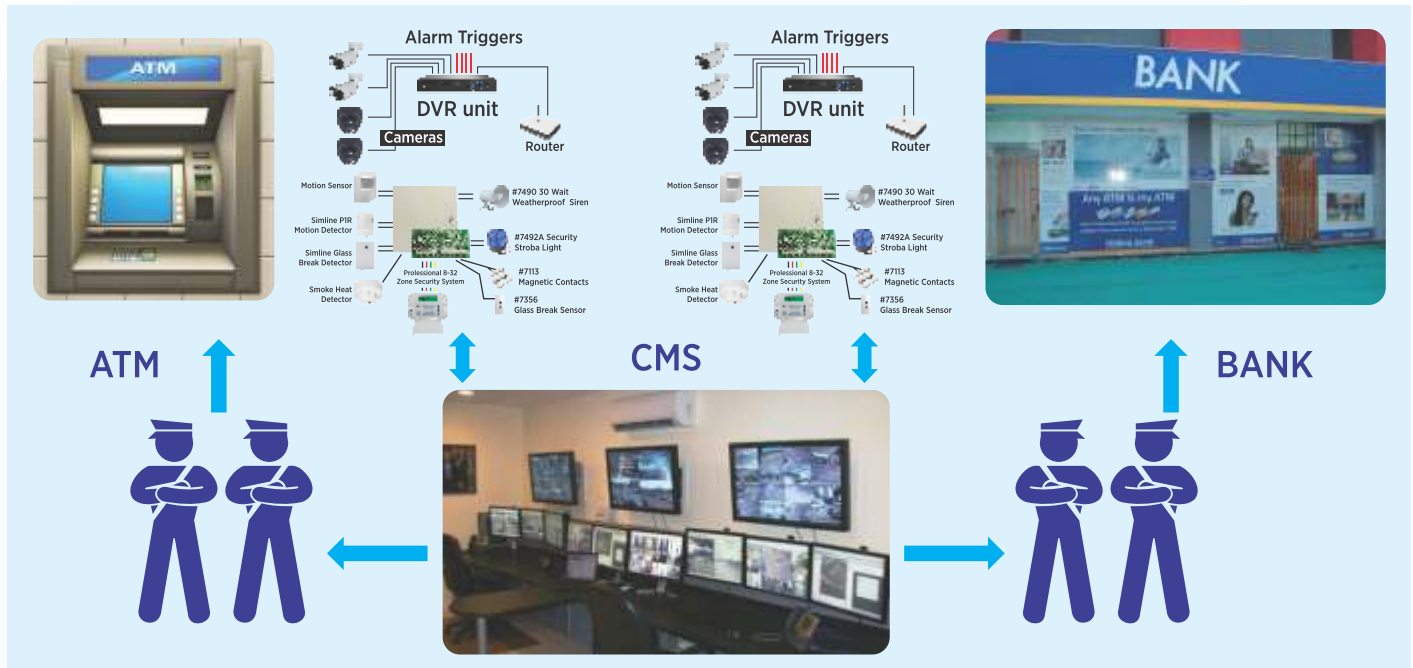
### Automated Consistency



#### Features

- ◆ Temperature sensors at work-desks detect ambient temperature and luminance for each employee
- ◆ Auto-control air-vent system ensures perfect temperature
- ◆ Auto control lights to provide right ambient light conditions for each worker through out the day





#### Alert Monitoring Services

- ◆ Detect Intrusion by tripping of Sensors
- ◆ Perform Video Verification
- ◆ Switch-off alarm if false alert
- ◆ Deploy 2-Way Audio Deterrence on ongoing burglary

#### QRT Services

- ◆ Deploy Banks QRT Agency in case of insistent suspicious activity

#### Video Housekeeping Services

- ◆ Performed twice daily
- ◆ Survey each site by Video for litter
- ◆ Escalate to HK agency for rectification
- ◆ Check after every 1 hour & Escalate unclean sites

#### Scheduled Motion Based Monitoring Services

- ◆ Detect motion between 12 am and 5 am
- ◆ Look out for suspicious activity
- ◆ Deploy Siren and 2-Way Audio Deterrence if suspicious activity is detected

#### Live Site Monitoring Services

- ◆ Watch site 24/7/365
- ◆ If suspicious activity is detected, deploy siren and 2-Way Audio to deter the activity

#### Automated Access Authorisation

- ◆ Ensure Authorized access to ATM Chest, Cheque Drop Box and ATM Back door
- ◆ Log Access Timing
- ◆ Perform Active Deterrence for unauthorized access

We have been serving and securing Banks, Bank ATM, Bank Branch, Retail Stores, Corporate Office, Cash Van and Schools.



# OUR PATRONS

Our Commitment for Excellence

## WE SERVED



## SHIPPING & LOGISTICS | HEALTHCARE



## FAST MOVING CONSUMABLE GOODS (FMCG)



## FINANCE INSTITUTE & BANKS



## ENGINEERING & MACHINES



## BUILDERS





## CORPORATE | CHEMICAL



**KHERANI PAPER MILLS PVT LTD.**

## HOTEL, RESORTS & ENTERTAINMENT



## MINING & PETROCHEMICAL



Mysore Petro Chemical Limited



## IT, ELECTRIC & ELECTRONICS



## EDUCATION & INSTITUTES



## HOUSHING SOCIETY

**GIRISH CO-OP HSG SOCIETY**

**SHIRDHI SAI BABA HOME FOR AGED  
BLIND WOMEN OF POONA**

**NAVIN SHREE MANGAL CO - OP. HSG SOCIETY LTD.**

## HUMAN RESOURCES



# OUR TESTIMONIALS

Services leads to lasting relationship



“ They are empanelled with our bank for providing Security Guards (Armed & Unarmed) for over 5 years. The services of the agency found to be satisfactory. ”

“ We appreciate your team members for their hard work put in, to bring the good service levels to resolve the issues being brought to their notice and amicably resolving them. ”



“ We are very satisfied and happy with the level of care & professional Service Boparai's Martial Security Pvt. Ltd. provide. Their security personnel are very active, diligent, honest and punctual. ”

“ Boparai's Martial Security Pvt. Ltd. has always gone the extra mile for us. They have been providing security services to us for the past eight years and we have no complaints. Their officers are friendly and attentive. They provide consistent, professional service with a customer-oriented attitude. ”



“ They are empanelled with our bank for providing Security Guards (Armed & Unarmed) for over 5 years. The services of the agency found to be satisfactory. ”

**Mahindra**  
FINANCE

“ We would be happy to recommend your firm to anyone who might need it. We are impressed with your level of professionalism and the attention to detail that your trained guards provide. ”

“ Good Security Supervisors and Security Guards. They fulfill the assigned task in time as per our satisfaction ”



“ I will like to place on record my gratitude for Boparai's Martial Security Pvt. Ltd. Your company is very well prepared in dealing with all kinds of emergency situations and professionally.. ”

“ Through our dealings with Boparai's Martial Security Pvt. Ltd. We have found them to be extremely professional, thorough and always on time. Overall, their service package at our facility has been excellent. ”



### **Dear Aspirant Associates,**

We, with confidence assure you of total security solutions if selected to organize and within best commercial budgets without of any compromise on quality. You will find our services at par with best available security provider not only of INDIA but competing with any ranking Security outfit providing Security coverage across the Globe.

We shall be of great value if given an opportunity to have a personal discussion as well cross checking about our Security, Facility, Utility and Escorting services from our most prestigious and esteemed Brands as details given herein above in our list of prestigious clients. While closing to start a fresh, request you to please call/contact us for any further information required and Team Boparai's Martial Security Pvt. Ltd.

**With Salute of honour,  
For Boparai's Martial Security Private Limited,**



# OUR MANAGEMENT

Responsibility begins with Leadership

1. Late S. Piara Singhji Boparai
2. Palwinder Singh Boparai
3. Satnam Singh Boparai
4. Navjeet Singh Boparai
5. Gagandeep Singh Boparai



# BOARD OF DIRECTORS

## 1 Late Shri S Piara Singhji Boparai

Founder Chairperson



His paramilitary training gave him the inspiration to launch Boparai's Martial Security Pvt. Ltd., a private guard service for securing men, materials and property. This was the first security service in the country that went beyond providing uniformed guard to change the systems and processes encourage civilians to join what was earlier the domain of retired army personnel. Today, after a quarter-odd century, our team comprises a fine blend of civilians and ex-defense personnel.

## 2 Palwinder Singh Boparai

Chairman

Palwinder Singh Boparai commands vast experience in managing the company's finance and client relations. His extensive experience in the security industry, coupled with a sharp vision and drive has kept Boparai on a strong growth trajectory.

## 3 Satnam Singh Boparai

Managing Director

A hands-on operations man, he keeps a keen vigil on all the macro and micro management aspects of the company. A commander in true spirit, armed with clear vision, PR Skills and knowledge of core business issues, his leadership qualities has made Boparai's Martial Security Pvt. Ltd., one of the top security solutions provider in the country.

## 4 Navjeet Singh Boparai

Director

In-charge of the Monitoring Operation and Training wing of the organization, Navjeet Singh has turned Boparai personnel into well-trained ace resource for the private guard industry. It's his vision that keeps our staff updated with all the latest know-how and technological advances relevant to our industry.

## 5 Gagandeep Singh Boparai

Director

With proven track record as a consultant and team leader and extensive experience in numerous facets and application of security industry.

A young and energetic operator, trainer and leader with a proven record in complex and difficult operational environments; able to remain calm, concise and direct in the most challenging of situations. Gagan works in close co-operation with the Management and Training Team, playing an active role in the delivery of our Training & Development Events.

## IMPROVISING IS OUR CORE STRENGTH

We have set new benchmarks for our Industry

Our team comprises of hand-on leaders who work directly with the field staff in planning and answering your establishment's and contingency needs. If Boparai has enjoyed a continuous growth trend, it's not because we underbid our competitors, but because we consistently outperformed them! in our approach, there is no such thing as one size fits all. Our security guards methods, tools and uniforms are each customized to fit your unique security needs. By listening closely to our customers, we have been able to raise the bar and define services standards that are unmatched in the industry.

# WHY BOPARAI'S MARTIAL IS THE RIGHT CHOICE



**42** Years of Pan  
India of Global  
Experience



**30,000**  
Active prospective  
candidates  
following our  
social media  
channels



Spread across  
**20** states  
& union  
territories



**4** Regional  
Offices



Have its own  
Recruitment  
& Training  
Centre



Strong Workforce  
of Guards,  
Security Officers  
& Safety Officers.



**+ 1000** Satisfied  
clients



**10,000** nos  
Highly qualified,  
fully pre-screened,  
ready-to-recruit  
candidates in our  
database



**50,000**  
Unique Positions  
successfully  
filled for our  
clients



Electronic  
E-Surveillance  
Security



**35+** Branches  
across **20** States  
in India.



# OUR SISTER CONCERN'S



BOPARAI'S  
**MARTIAL**  
ELECTRONIC SECURITY  
SYSTEMS PVT. LTD.

## **MARTIAL ELECTRONIC SECURITY SYSTEMS PVT. LTD.**

106, Bharat Industrial Estate, Near Asian Paints, L.B.S.Marg,  
Bhandup (W), Mumbai - 400078. Tel No. : 022- 25950284

## **NAVJYOT ENTERPRISES**

24, Ground Floor, Bharat Industrial Estate, Near Asian Paints, L.B.S.Marg,  
Bhandup (W), Mumbai - 400078. Tel No. : 022- 25963012



## **ONTARGET MAINTENANCE INDIA**

29, Ground Floor, Bharat Industrial Estate, Near Asian Paints, L.B.S.Marg,  
Bhandup (W), Mumbai - 400078. Tel No. : 022- 25963012

# OUR PRESENCE



BOPARAI'S  
**MARTIAL**  
SECURITY PVT. LTD.

**BOPARAI'S MARTIAL SECURITY PVT. LTD.**

Door No. 101/ 102, Bharat Industrial Estate, Near Asian Paints, L. B. S Marg, Bhandup (W),  
Mumbai - 400 078. Tel.: 022 - 2595 0257 / 58 / 59 / 60 | Email : customersupport@brmartial.com